

HEALTHSTAFF TRAINING INSTITUTE
SCHOOL PERFORMANCE FACT SHEET CALENDAR YEAR 2020/2021

ONTARIO, SANTA ANA, & ONLINE

On-time Graduation Rates

(Includes data for two calendar years prior to reporting)

| Programs Reporting | Calendar Year | Number of Students Who Began The Program | Students Available for Graduation | Number of On-time Graduates | On-time Completion Rate |
|---|---------------|--|-----------------------------------|-----------------------------|-------------------------|
| Clinical & Administrative Medical Assistant – 930 Hours | 2020 | 20 | 20 | 14 | 70% |
| | 2021 | 35 | 35 | 14 | 40% |
| Drug & Alcohol Counseling – 605 Hours | 2020 | 91 | 91 | 69 | 76% |
| | 2021 | 92 | 92 | 39 | 42% |
| Phlebotomy Technician I - 100 Hours | 2020 | 10 | 10 | 2 | 20% |
| | 2021 | 10 | 10 | 3 | 30% |
| Administrative Medical Assistant – 600 Hours | 2020 | 5 | 5 | 4 | 80% |
| | 2021 | 17 | 17 | 3 | 18% |
| Medical Billing & Coding - 240 Hours | 2020 | 29 | 29 | 19 | 66% |
| | 2021 | 82 | 82 | 41 | 50% |
| Clinical Medical Assistant – 600 Hours | 2020 | 12 | 12 | 7 | 58% |
| | 2021 | 26 | 26 | 9 | 35% |
| Pharmacy Technician – 600 Hours | 2020 | 12 | 12 | 9 | 75% |
| | 2021 | 22 | 22 | 14 | 64% |
| Computerized Office & Accounting - 510 Hours | 2020 | 41 | 41 | 26 | 63% |
| | 2021 | 76 | 75 | 24 | 32% |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Students Completing Within 150% of the Published Program Length

| Programs Reporting | Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | 150% Graduates | 150% Completion Rate |
|--------------------|---------------|--|-----------------------------------|----------------|----------------------|
| C&AMA | 2020 | 20 | 20 | 18 | 90% |
| | 2021 | 35 | 35 | 16 | 46% |
| D&AC | 2020 | 91 | 91 | 88 | 97% |
| | 2021 | 92 | 92 | 44 | 48% |
| PT1 | 2020 | 10 | 10 | 2 | 20% |
| | 2021 | 10 | 10 | 3 | 30% |
| AMA | 2020 | 5 | 5 | 5 | 100% |
| | 2021 | 17 | 17 | 4 | 24% |
| MB&C | 2020 | 29 | 29 | 26 | 90% |
| | 2021 | 82 | 82 | 50 | 61% |
| CMA | 2020 | 12 | 12 | 10 | 83% |
| | 2021 | 26 | 26 | 12 | 46% |
| PT | 2020 | 12 | 12 | 11 | 92% |
| | 2021 | 22 | 22 | 16 | 73% |
| CO&A | 2020 | 41 | 41 | 34 | 83% |
| | 2021 | 76 | 75 | 26 | 35% |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

C&AMA = Clinical & Administrative Medical Assistant
 PT1 = Phlebotomy Technician 1
 MB&C = Medical Billing & Coding
 PT = Pharmacy Technician

D&AC = Drug & Alcohol Counseling
 AMA = Administrative Medical Assistant
 CMA = Clinical Medical Assistant
 CO&A = Computerized Office & Accounting

Job Placement Rates (includes data for two calendar years prior to reporting)

| Programs Reporting | Calendar Year | Number of Students Who Began the Program | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in Field |
|--------------------|---------------|--|---------------------|------------------------------------|---------------------------------|------------------------------------|
| C&AMA | 2020 | 20 | 20 | 20 | 15 | 75% |
| | 2021 | 35 | 16 | 16 | 14 | 88% |
| D&AC | 2020 | 91 | 88 | 88 | 84 | 95% |
| | 2021 | 92 | 44 | 44 | 43 | 98% |
| PT1 | 2020 | 10 | 10 | 10 | 3 | 30% |
| | 2021 | 10 | 3 | 3 | 3 | 100% |
| AMA | 2020 | 5 | 5 | 5 | 3 | 60% |
| | 2021 | 17 | 4 | 4 | 3 | 75% |
| MB&C | 2020 | 29 | 26 | 26 | 13 | 50% |
| | 2021 | 82 | 50 | 50 | 28 | 56% |
| CMA | 2020 | 12 | 10 | 10 | 9 | 90% |
| | 2021 | 26 | 12 | 12 | 9 | 75% |
| PT | 2020 | 12 | 11 | 11 | 9 | 82% |
| | 2021 | 22 | 16 | 16 | 11 | 69% |
| CO&A | 2020 | 41 | 34 | 34 | 22 | 65% |
| | 2021 | 76 | 26 | 26 | 19 | 73% |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. (Please contact Director of Placement, HealthStaff Training Institute.)

Gainful Employment Categories (includes data for two calendar years prior to reporting)
Part Time vs. Full Time Employment

| Programs Reporting | Calendar Year | Graduates Employed in the field 20 to 29 hours per week | Graduates Employed in the field at least 30 hours per week | Total Graduates Employed in the Field |
|--------------------|---------------|---|--|---------------------------------------|
| C&AMA | 2020 | 2 | 13 | 15 |
| | 2021 | 1 | 13 | 14 |
| D&AC | 2020 | 5 | 79 | 84 |
| | 2021 | 0 | 43 | 43 |
| PT1 | 2020 | 0 | 3 | 3 |
| | 2021 | 0 | 3 | 3 |
| AMA | 2020 | 0 | 3 | 3 |
| | 2021 | 0 | 3 | 3 |
| MB&C | 2020 | 2 | 11 | 13 |
| | 2021 | 1 | 27 | 28 |
| CMA | 2020 | 1 | 8 | 9 |
| | 2021 | 0 | 9 | 9 |
| PT | 2020 | 0 | 9 | 9 |
| | 2021 | 0 | 11 | 11 |
| CO&A | 2020 | 5 | 17 | 22 |
| | 2021 | 3 | 16 | 19 |

Single Position vs. Concurrent Aggregated Positions

| Programs Reporting | Calendar Year | Graduates Employed in the field in a single position | Graduates Employed in the field in concurrent aggregated positions | Total Graduates Employed in the Field |
|--------------------|---------------|--|--|---------------------------------------|
| C&AMA | 2020 | 15 | 0 | 15 |
| | 2021 | 14 | 0 | 14 |
| D&AC | 2020 | 81 | 3 | 84 |
| | 2021 | 43 | 0 | 43 |
| PT1 | 2020 | 3 | 0 | 3 |
| | 2021 | 3 | 0 | 3 |
| AMA | 2020 | 3 | 0 | 3 |
| | 2021 | 3 | 0 | 3 |
| MB&C | 2020 | 13 | 0 | 13 |
| | 2021 | 28 | 0 | 28 |
| CMA | 2020 | 9 | 0 | 9 |
| | 2021 | 9 | 0 | 9 |
| PT | 2020 | 9 | 0 | 9 |
| | 2021 | 11 | 0 | 11 |
| CO&A | 2020 | 18 | 4 | 22 |
| | 2021 | 17 | 2 | 19 |

Self-Employed/Freelance Positions

| Programs Reporting | Calendar Year | Graduates Employed who are self-employed or working freelance | Total Graduates Employed in the Field |
|--------------------|---------------|---|---------------------------------------|
| C&AMA | 2020 | 0 | 15 |
| | 2021 | 0 | 14 |
| D&AC | 2020 | 0 | 84 |
| | 2021 | 1 | 42 |
| PT1 | 2020 | 0 | 3 |
| | 2021 | 0 | 3 |
| AMA | 2020 | 0 | 3 |
| | 2021 | 0 | 3 |
| MB&C | 2020 | 0 | 13 |
| | 2021 | 0 | 28 |
| CMA | 2020 | 0 | 9 |
| | 2021 | 0 | 9 |
| PT | 2020 | 0 | 9 |
| | 2021 | 0 | 11 |
| CO&A | 2020 | 0 | 22 |
| | 2021 | 0 | 19 |

Institutional Employment

| Programs Reporting | Calendar Year | Graduates Employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution | Total Graduates Employed in the Field |
|--------------------|---------------|---|---------------------------------------|
| C&AMA | 2020 | 0 | 15 |
| | 2021 | 0 | 14 |
| D&AC | 2020 | 0 | 84 |
| | 2021 | 0 | 44 |
| PT1 | 2020 | 0 | 3 |
| | 2021 | 0 | 3 |
| AMA | 2020 | 0 | 3 |
| | 2021 | 0 | 3 |
| MB&C | 2020 | 0 | 13 |
| | 2021 | 0 | 28 |
| CMA | 2020 | 0 | 9 |
| | 2021 | 0 | 9 |
| PT | 2020 | 0 | 9 |
| | 2021 | 0 | 11 |
| CO&A | 2020 | 0 | 22 |
| | 2021 | 1 | 19 |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

License Examination Passage Rates

(Includes data for two calendar years prior to reporting)

| Program | Number of Graduates in Calendar Year | | Number of Students* Taking Exam | Number Who Passed First Available Exam | Number Who Failed First Available Exam | Passage Rate |
|-------------------------|--------------------------------------|----|---------------------------------|--|--|--------------|
| Phlebotomy Technician 1 | 2020 | 10 | 38 | 36 | 2 | 95% |
| | 2021 | 3 | 26 | 14 | 12 | 54% |

* Students taking and passing the exam are not considered “Graduates” until they receive their CA licenses as it can take up to 12 weeks to become licensed and license is needed prior to employment.

Student’s Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Salary and Wage Information (includes data for two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

| Program | Calendar Year | Graduates Available for Employment | Graduates Employed in Field | Annual Salary and Wages Reported by Graduates Employed in Field | | | | | | |
|---------|---------------|------------------------------------|-----------------------------|---|----------|----------|----------|----------|----------|--------------------------------|
| | | | | \$20,000 | \$25,001 | \$30,001 | \$35,001 | \$40,001 | \$45,001 | No Salary Information Reported |
| | | | | - | - | - | - | - | - | |
| | | | | \$25,000 | \$30,000 | \$35,000 | \$40,000 | \$45,000 | \$50,000 | |
| C&AMA | 2020 | 20 | 15 | 0 | 0 | 3 | 7 | 2 | 0 | 3 |
| | 2021 | 35 | 14 | 0 | 0 | 2 | 6 | 2 | 0 | 4 |
| D&AC | 2020 | 90 | 84 | 0 | 0 | 2 | 34 | 37 | 3 | 8 |
| | 2021 | 44 | 43 | 0 | 0 | 1 | 19 | 17 | 3 | 3 |
| PT1 | 2020 | 10 | 3 | 0 | 0 | 0 | 2 | 1 | 0 | 0 |
| | 2021 | 3 | 3 | 0 | 0 | 0 | 2 | 1 | 0 | 0 |
| AMA | 2020 | 5 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 0 |
| | 2021 | 4 | 3 | 0 | 0 | 0 | 2 | 1 | 0 | 0 |
| MB&C | 2020 | 24 | 13 | 0 | 0 | 2 | 7 | 1 | 0 | 3 |
| | 2021 | 50 | 28 | 0 | 0 | 1 | 16 | 3 | 2 | 6 |
| CMA | 2020 | 12 | 9 | 0 | 0 | 3 | 4 | 0 | 0 | 2 |
| | 2021 | 12 | 9 | 0 | 0 | 3 | 4 | 1 | 0 | 1 |
| PT | 2020 | 13 | 9 | 0 | 0 | 0 | 7 | 1 | 0 | 1 |
| | 2021 | 16 | 11 | 0 | 0 | 0 | 9 | 1 | 0 | 1 |
| CO&A | 2020 | 31 | 22 | 0 | 1 | 2 | 4 | 9 | 2 | 4 |
| | 2021 | 26 | 19 | 0 | 1 | 1 | 3 | 8 | 2 | 4 |

A list of sources used to substantiate salary disclosure is available from the school. (Please contact your Admission Director.)

Student’s Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.



Cost of Educational Program

Total charges for the program for students completing on-time in **2020 & 2021**: Please refer table below
Additional charges may be incurred if the program is not completed on-time.

| Program | 2020 | 2021 |
|---|-------------|-------------|
| Clinical & Administrative Medical Assistant | \$6995 | \$7995 |
| Drug & Alcohol Counseling | \$6395 | \$6995 |
| Phlebotomy Technician 1 | \$2295 | \$2295 |
| Administrative Medical Assistant | \$4995 | \$5595 |
| Medical Billing & Coding | \$4995 | \$5995 |
| Clinical Medical Assistant | \$6395 | \$6995 |
| Pharmacy Technician | \$6395 | \$6995 |
| Computerized Office & Accounting | \$4995 | \$5995 |
| Microsoft Office Specialist | Not Offered | Not Offered |
| Medical Front Office Assistant | Not Offered | Not Offered |
| Advanced Medical Coding | Not Offered | Not Offered |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Federal Student Loan Debt

Students at HealthStaff Training Institute are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any question a student may have regarding this fact sheet may have not been satisfactory answered by the institution may be directed to Bureau for Private Postsecondary Education at 1747 North Market Blvd., Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or fax (916) 263-1897.

Student Name - Print

Student Signature

Date

School Official

Date

*= This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data. This program was approved by the Bureau on MM/DD/YYYY. As of MM/DD/YYYY, two full years of data for this program will be available.

Definitions

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

STUDENT'S RIGHT TO CANCEL

A student has the right to cancel his or her enrollment agreement for a program of instruction, without any penalty or obligations, through attendance at the first-class session, or the seventh day after enrollment, whichever is later. After the end of the cancellation period, the student also has the right to stop school at any time, and has the right to receive a pro rata refund if the student has completed 60% or less of the program.

Cancellation may occur when the student provides a written notice of cancellation to the school, or by the student's conduct, including, but not necessarily limited to, a student's lack of attendance. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage. The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement. Enrollment time is defined as the time between the actual starting date and the date of the student's last day of physical attendance in school. The student's refund rights are described in the contract. If the school closes before you graduate, you may be entitled to a refund. Contact the Bureau for Private Postsecondary Education at the address and phone number printed on page 8 of this School Performance Fact Sheet.

HEALTHSTAFF TRAINING INSTITUTE SCHOOL PERFORMANCE FACT SHEET CALENDAR YEAR 2020/2021

TEMECULA (HYBRID & IN-CLASS)

On-time Graduation Rates

(Includes data for two calendar years prior to reporting)

| Programs Reporting | Calendar Year | Number of Students Who Began The Program | Students Available for Graduation | Number of On-time Graduates | On-time Completion Rate |
|--|---------------|--|-----------------------------------|-----------------------------|-------------------------|
| Clinical & Administrative Medical Assistant – 930 Hours | 2020 | 33 | 33 | 25 | 76% |
| | 2021 | 35 | 35 | 18 | 51% |
| Drug & Alcohol Counseling – 605 Hours | 2020 | 18 | 18 | 14 | 78% |
| | 2021 | 20 | 20 | 4 | 20% |
| Phlebotomy Technician I - 100 Hours | 2020 | 10 | 10 | 2 | 20% |
| | 2021 | 3 | 3 | 0 | 0% |
| Administrative Medical Assistant – 600 Hours | 2020 | 2 | 2 | 2 | 100% |
| | 2021 | 2 | 2 | 2 | 100% |
| Medical Billing & Coding - 240 Hours | 2020 | 29 | 29 | 19 | 66% |
| | 2021 | 25 | 25 | 12 | 48% |
| Clinical Medical Assistant – 600 Hours | 2020 | 2 | 2 | 1 | 50% |
| | 2021 | 2 | 2 | 2 | 50% |
| Pharmacy Technician – 600 Hours | 2020 | 15 | 15 | 11 | 73% |
| | 2021 | 15 | 15 | 8 | 53% |
| Computerized Office & Accounting - 510 Hours | 2020 | 41 | 41 | 26 | 63% |
| | 2021 | 20 | 20 | 15 | 75% |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Students Completing Within 150% of the Published Program Length

| Programs Reporting | Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | 150% Graduates | 150% Completion Rate |
|--------------------|---------------|--|-----------------------------------|----------------|----------------------|
| C&AMA | 2020 | 33 | 33 | 30 | 91% |
| | 2021 | 35 | 35 | 21 | 60% |
| D&AC | 2020 | 18 | 18 | 16 | 89% |
| | 2021 | 20 | 20 | 5 | 25% |
| PT1 | 2020 | 10 | 10 | 4 | 40% |
| | 2021 | 3 | 3 | 0 | 0% |
| AMA | 2020 | 2 | 2 | 2 | 100% |
| | 2021 | 2 | 2 | 2 | 100% |
| MB&C | 2020 | 29 | 29 | 26 | 90% |
| | 2021 | 25 | 25 | 14 | 56% |
| CMA | 2020 | 2 | 2 | 2 | 100% |
| | 2021 | 2 | 2 | 2 | 100% |
| PT | 2020 | 15 | 15 | 14 | 93% |
| | 2021 | 15 | 15 | 10 | 67% |
| CO&A | 2020 | 41 | 41 | 34 | 83% |
| | 2021 | 20 | 20 | 17 | 85% |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

C&AMA = Clinical & Administrative Medical Assistant
 PT1 = Phlebotomy Technician 1
 MB&C = Medical Billing & Coding
 PT = Pharmacy Technician

D&AC = Drug & Alcohol Counseling
 AMA = Administrative Medical Assistant
 CMA = Clinical Medical Assistant
 CO&A = Computerized Office & Accounting



HEALTHSTAFF TRAINING INSTITUTE

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Job Placement Rates (includes data for two calendar years prior to reporting)

| Programs Reporting | Calendar Year | Number of Students Who Began the Program | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in Field |
|--------------------|---------------|--|---------------------|------------------------------------|---------------------------------|------------------------------------|
| C&AMA | 2020 | 33 | 30 | 30 | 26 | 87% |
| | 2021 | 35 | 21 | 21 | 17 | 81% |
| D&AC | 2020 | 18 | 18 | 18 | 17 | 94% |
| | 2021 | 20 | 5 | 5 | 5 | 100% |
| PT1 | 2020 | 10 | 4 | 4 | 3 | 75% |
| | 2021 | 3 | 0 | 0 | 0 | - |
| AMA | 2020 | 2 | 2 | 2 | 2 | 100% |
| | 2021 | 2 | 2 | 2 | 2 | 100% |
| MB&C | 2020 | 29 | 26 | 26 | 13 | 50% |
| | 2021 | 25 | 14 | 14 | 11 | 79% |
| CMA | 2020 | 2 | 2 | 2 | 1 | 50% |
| | 2021 | 2 | 2 | 2 | 2 | 100% |
| PT | 2020 | 15 | 14 | 14 | 12 | 86% |
| | 2021 | 15 | 10 | 10 | 8 | 80% |
| CO&A | 2020 | 41 | 34 | 34 | 22 | 65% |
| | 2021 | 20 | 17 | 17 | 10 | 59% |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. (Please contact Director of Placement, HealthStaff Training Institute.)

Gainful Employment Categories (includes data for two calendar years prior to reporting)

Part Time vs. Full Time Employment

| Programs Reporting | Calendar Year | Graduates Employed in the field 20 to 29 hours per week | Graduates Employed in the field at least 30 hours per week | Total Graduates Employed in the Field |
|--------------------|---------------|---|--|---------------------------------------|
| C&AMA | 2020 | 3 | 23 | 26 |
| | 2021 | 2 | 15 | 17 |
| D&AC | 2020 | 1 | 16 | 17 |
| | 2021 | 0 | 5 | 5 |
| PT1 | 2020 | 0 | 3 | 3 |
| | 2021 | 0 | 0 | 0 |
| AMA | 2020 | 0 | 2 | 2 |
| | 2021 | 1 | 1 | 2 |
| MB&C | 2020 | 2 | 11 | 13 |
| | 2021 | 1 | 10 | 11 |
| CMA | 2020 | 0 | 1 | 1 |
| | 2021 | 0 | 2 | 2 |
| PT | 2020 | 1 | 11 | 12 |
| | 2021 | 0 | 8 | 8 |
| CO&A | 2020 | 5 | 17 | 22 |
| | 2021 | 1 | 9 | 10 |

Single Position vs. Concurrent Aggregated Positions

| Programs Reporting | Calendar Year | Graduates Employed in the field in a single position | Graduates Employed in the field in concurrent aggregated positions | Total Graduates Employed in the Field |
|--------------------|---------------|--|--|---------------------------------------|
| C&AMA | 2020 | 26 | 0 | 26 |
| | 2021 | 17 | 0 | 17 |
| D&AC | 2020 | 16 | 1 | 17 |
| | 2021 | 5 | 0 | 5 |
| PT1 | 2020 | 3 | 0 | 3 |
| | 2021 | 0 | 0 | 0 |
| AMA | 2020 | 2 | 0 | 2 |
| | 2021 | 2 | 0 | 2 |
| MB&C | 2020 | 13 | 0 | 13 |
| | 2021 | 11 | 0 | 11 |
| CMA | 2020 | 1 | 0 | 1 |
| | 2021 | 2 | 0 | 2 |
| PT | 2020 | 10 | 2 | 12 |
| | 2021 | 8 | 0 | 8 |
| CO&A | 2020 | 18 | 4 | 22 |
| | 2021 | 8 | 2 | 10 |

Self-Employed/Freelance Positions

| Programs Reporting | Calendar Year | Graduates Employed who are self-employed or working freelance | Total Graduates Employed in the Field |
|--------------------|---------------|---|---------------------------------------|
| C&AMA | 2020 | 0 | 26 |
| | 2021 | 0 | 17 |
| D&AC | 2020 | 0 | 17 |
| | 2021 | 0 | 5 |
| PT1 | 2020 | 0 | 3 |
| | 2021 | 0 | 0 |
| AMA | 2020 | 0 | 2 |
| | 2021 | 0 | 2 |
| MB&C | 2020 | 0 | 13 |
| | 2021 | 0 | 11 |
| CMA | 2020 | 0 | 1 |
| | 2021 | 0 | 2 |
| PT | 2020 | 0 | 12 |
| | 2021 | 0 | 8 |
| CO&A | 2020 | 0 | 22 |
| | 2021 | 0 | 10 |

Institutional Employment

| Programs Reporting | Calendar Year | Graduates Employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution | Total Graduates Employed in the Field |
|--------------------|---------------|---|---------------------------------------|
| C&AMA | 2020 | 0 | 26 |
| | 2021 | 0 | 17 |
| D&AC | 2020 | 0 | 17 |
| | 2021 | 0 | 5 |
| PT1 | 2020 | 0 | 3 |
| | 2021 | 0 | 0 |
| AMA | 2020 | 0 | 2 |
| | 2021 | 0 | 2 |
| MB&C | 2020 | 0 | 13 |
| | 2021 | 0 | 11 |
| CMA | 2020 | 0 | 1 |
| | 2021 | 0 | 2 |
| PT | 2020 | 0 | 12 |
| | 2021 | 0 | 8 |
| CO&A | 2020 | 0 | 22 |
| | 2021 | 0 | 10 |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

License Examination Passage Rates

(Includes data for two calendar years prior to reporting)

| Program | Number of Graduates in Calendar Year | | Number of Students* Taking Exam | Number Who Passed First Available Exam | Number Who Failed First Available Exam | Passage Rate |
|-------------------------|--------------------------------------|----|---------------------------------|--|--|--------------|
| Phlebotomy Technician 1 | 2020 | 10 | 15 | 15 | 0 | 100% |
| | 2021 | 0 | 1 | 1 | 0 | 100% |

* Students taking and passing the exam are not considered “Graduates” until they receive their CA licenses as it can take up to 12 weeks to become licensed and license is needed prior to employment.

Student’s Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Salary and Wage Information (includes data for two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

| Program | Calendar Year | Graduates Available for Employment | Graduates Employed in Field | Annual Salary and Wages Reported by Graduates Employed in Field | | | | | | |
|---------|---------------|------------------------------------|-----------------------------|---|----------|----------|----------|----------|----------|--------------------------------|
| | | | | \$20,000 | \$25,001 | \$30,001 | \$35,001 | \$40,001 | \$45,001 | No Salary Information Reported |
| | | | | - | - | - | - | - | - | |
| | | | | \$25,000 | \$30,000 | \$35,000 | \$40,000 | \$45,000 | \$50,000 | |
| C&AMA | 2020 | 33 | 26 | 1 | 0 | 3 | 16 | 1 | 0 | 5 |
| | 2021 | 35 | 17 | 0 | 1 | 2 | 11 | 1 | 0 | 2 |
| D&AC | 2020 | 18 | 17 | 0 | 0 | 1 | 10 | 4 | 0 | 2 |
| | 2021 | 20 | 5 | 0 | 0 | 1 | 2 | 1 | 1 | 0 |
| PT1 | 2020 | 8 | 3 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| | 2021 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| AMA | 2020 | 2 | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| | 2021 | 2 | 2 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| MB&C | 2020 | 24 | 13 | 0 | 0 | 2 | 7 | 1 | 0 | 3 |
| | 2021 | 14 | 11 | 0 | 0 | 2 | 6 | 2 | 0 | 1 |
| CMA | 2020 | 2 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| | 2021 | 2 | 2 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| PT | 2020 | 15 | 12 | 0 | 0 | 1 | 8 | 1 | 0 | 2 |
| | 2021 | 10 | 8 | 0 | 0 | 0 | 4 | 2 | 0 | 2 |
| CO&A | 2020 | 31 | 22 | 0 | 1 | 2 | 4 | 9 | 2 | 4 |
| | 2021 | 17 | 10 | 0 | 1 | 2 | 2 | 2 | 0 | 3 |

A list of sources used to substantiate salary disclosure is available from the school. (Please contact your Admission Director.)

Student’s Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.



Cost of Educational Program

Total charges for the program for students completing on-time in **2020 & 2021**: Please refer table below
Additional charges may be incurred if the program is not completed on-time.

| Program | 2020 | 2021 |
|---|-------------|-------------|
| Clinical & Administrative Medical Assistant | \$6995 | \$7995 |
| Drug & Alcohol Counseling | \$6395 | \$6995 |
| Phlebotomy Technician 1 | \$2295 | \$2295 |
| Administrative Medical Assistant | \$4995 | \$5595 |
| Medical Billing & Coding | \$4995 | \$5995 |
| Clinical Medical Assistant | \$6395 | \$6995 |
| Pharmacy Technician | \$6395 | \$6995 |
| Computerized Office & Accounting | \$4995 | \$5995 |
| Microsoft Office Specialist | Not Offered | Not Offered |
| Medical Front Office Assistant | Not Offered | Not Offered |
| Advanced Medical Coding | Not Offered | Not Offered |

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

Federal Student Loan Debt

Students at HealthStaff Training Institute are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any question a student may have regarding this fact sheet may have not been satisfactory answered by the institution may be directed to Bureau for Private Postsecondary Education at 1747 North Market Blvd., Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or fax (916) 263-1897.

Student Name - Print

Student Signature

Date

School Official

Date

*= This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data. This program was approved by the Bureau on MM/DD/YYYY. As of MM/DD/YYYY, two full years of data for this program will be available.

Definitions

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

STUDENT'S RIGHT TO CANCEL

A student has the right to cancel his or her enrollment agreement for a program of instruction, without any penalty or obligations, through attendance at the first-class session, or the seventh day after enrollment, whichever is later. After the end of the cancellation period, the student also has the right to stop school at any time, and has the right to receive a pro rata refund if the student has completed 60% or less of the program.

Cancellation may occur when the student provides a written notice of cancellation to the school, or by the student's conduct, including, but not necessarily limited to, a student's lack of attendance. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage. The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement. Enrollment time is defined as the time between the actual starting date and the date of the student's last day of physical attendance in school. The student's refund rights are described in the contract. If the school closes before you graduate, you may be entitled to a refund. Contact the Bureau for Private Postsecondary Education at the address and phone number printed on page 8 of this School Performance Fact Sheet.